# **Understanding Student Needs**

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# Why We Exist

- Proposal: we only exist because of the needs of students
- Reality: many players are involved in education, and we need to attend to them
- We also exist for our own needs; viability is essential
- We exist in a society, and a technological milieu

### What Do Students Need?

- An essential question: who are the students?
- When we sample students, do we sample:
  - Existing students?
  - Potential students?
  - Drop-outs?
- What do we mean by "need"?
  - To graduate?
  - To succeed in life?

#### How Do We Know...?

- Knowing depends on evidence (of course) but what constitutes evidence?
- The presumption of often that if the knowledge is about students, that it must be obtained from students
- John Stuart Mill: the best evidence that someone desires something is that they actually pursue it

### How Do We Provide?

- The model of service that 'provides' is rapidly changing
- We don't 'provide' an education, we help people become educated
- Education has always been about offering these supports and services
- As learners' capacities increase, we need to adapt in order to extend these capacities

# Challenges

- Like never before, people are learning:
  - Informally
  - Outside the institution
  - From many sources
- We need to take into account these external influences, and adapt to become one
  - Education delivery to a community, not a class
  - Education support, not management

## Solutions

- We need to be there when and where learners need us and call for us
- We need to have the best information, no matter where it comes from
- We need to work well with others, including parents, government, providers, others schools
- We need to keep adapting